

**BME - GROWTH**

Palacio de la Bolsa  
Plaza de la Lealtad, 1  
28014 Madrid

Alicante, 26 de mayo de 2025

**COMUNICACIÓN – OTRA INFORMACIÓN RELEVANTE - FACEPHI BIOMETRIA, S.A.**

Muy Sres. Nuestros,

En virtud de lo previsto en el artículo 17 del Reglamento (UE) nº 596/2014 sobre abuso de mercado y en el artículo 227 de la Ley 6/2023, de 17 de marzo, de los Mercados de Valores y de los Servicios de Inversión, y disposiciones concordantes, así como en la Circular 3/2020 de BME Growth de BME MTF Equity, ponemos en su conocimiento la siguiente información relativa a la sociedad FACEPHI BIOMETRIA, S.A. (en adelante “Facephi” o “la Sociedad” indistintamente).

Con motivo de la participación de la Sociedad el 27 de mayo de 2025 en el Foro Medcap 2025 de Madrid, se adjunta la presentación corporativa que se utilizará en las reuniones programadas.

De conformidad con lo dispuesto en la Circular 3/2020, se indica que la información comunicada en el presente documento ha sido elaborada bajo la exclusiva responsabilidad de la Sociedad y sus Consejeros.

Quedamos a su disposición para cuantas aclaraciones consideren oportunas.

Atentamente,

Javier Mira Miró

**Presidente del Consejo de Administración**

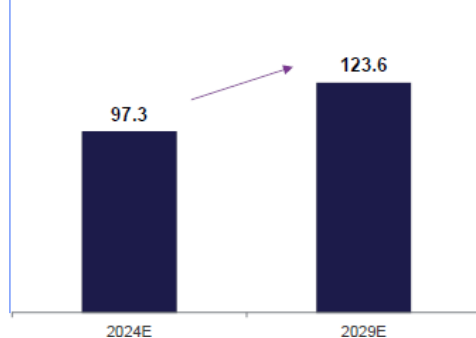
# Corporate Presentation – FY2024

*May 2025*

# 01 Industry highlights

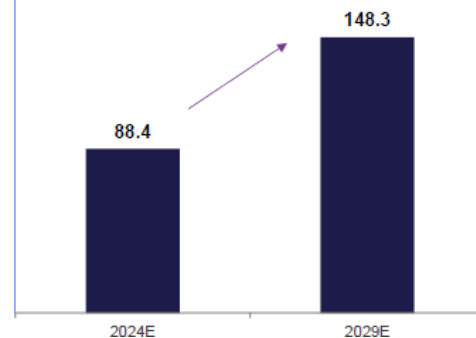
### Cyber Solutions

CAGR 24-29E: +4,9%

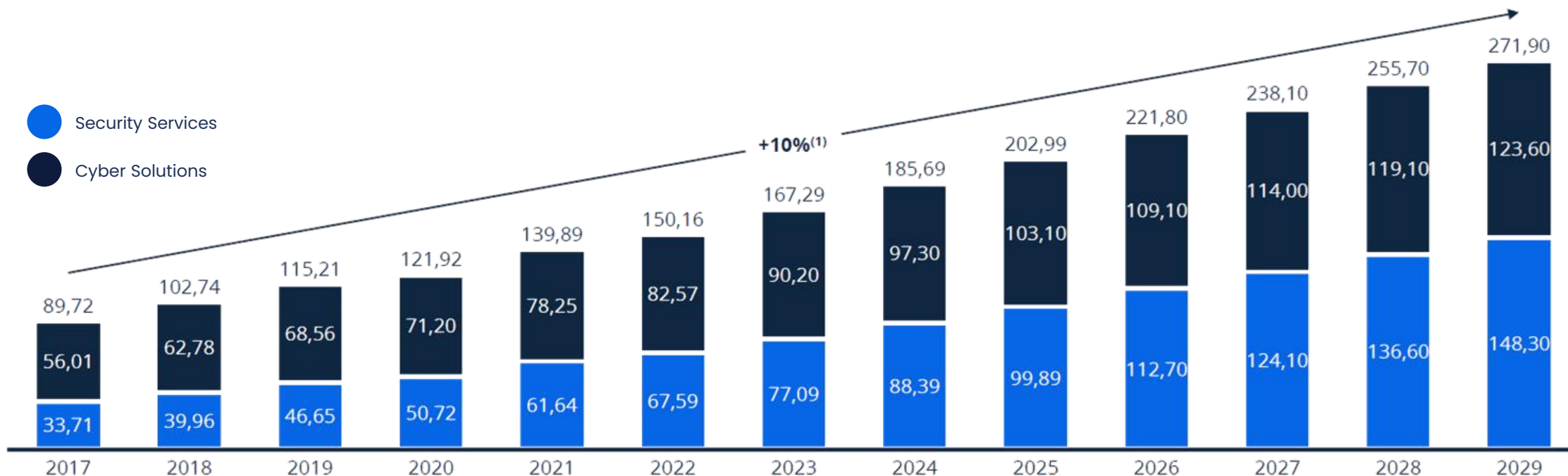


### Security Services

CAGR 24-29E: +10,9%



**Cybersecurity** was worth US\$185bn  
in 2024, **CAGR 24-29e: 10,0%+\***

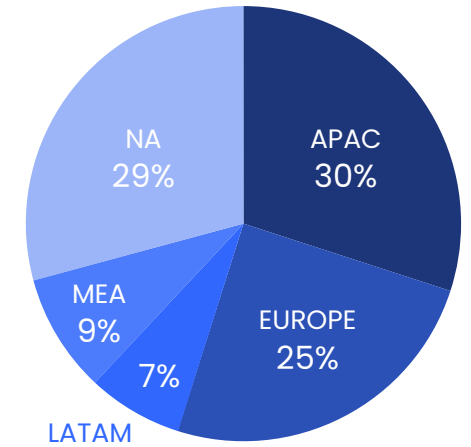


(\*) Cybersecurity: market data & analysis (Market Insights by statista - August2024)

## Regional revenue trends (2023-2028e), Internet Banking Adoption in EU (2014-2023), Facial recognition market size in US\$ bn(2019 to 2032e)

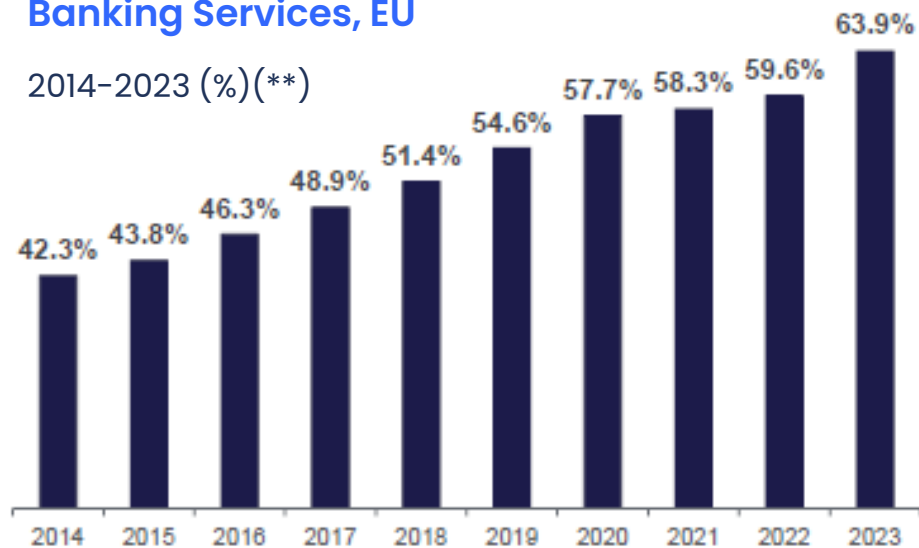
### Revenue breakdown per region

2023-2028e (\*)



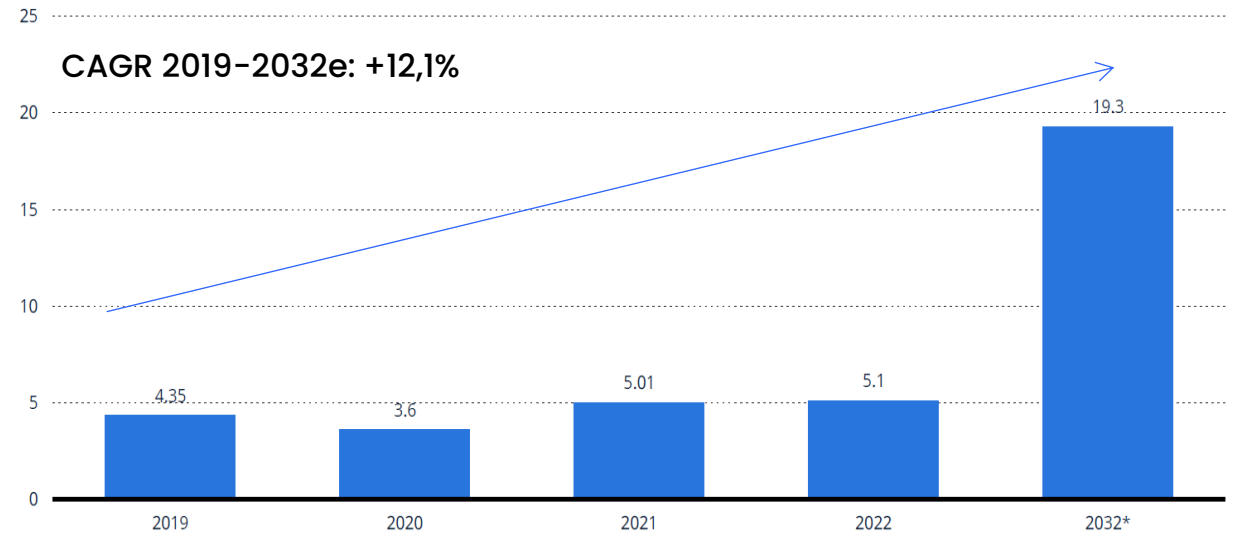
### Individuals Using Internet Banking Services, EU

2014-2023 (%)(\*\*)



### Facial Recognition market, Worldwide (\*\*\*)

CAGR 2019-2032e: +12,1%



(\*) 2024 Biometric Digital Identity Flagship Prism report

(\*\*) Marex, Eurostat 2024

(\*\*\*) Biometric technologies report, Statista

# 02 Introduction to Facephi



# More than a decade of major milestones and in BME Growth

"We are ambitious with regard to the future. We started small, but thanks to the markets we have the capacity today to be the leader in digital identity verification."

Javier Mira,  
CEO of Facephi



# Global presence with a solid localised strategy

Facephi EMEA

HQ Spain

Facephi APAC

Facephi LATAM

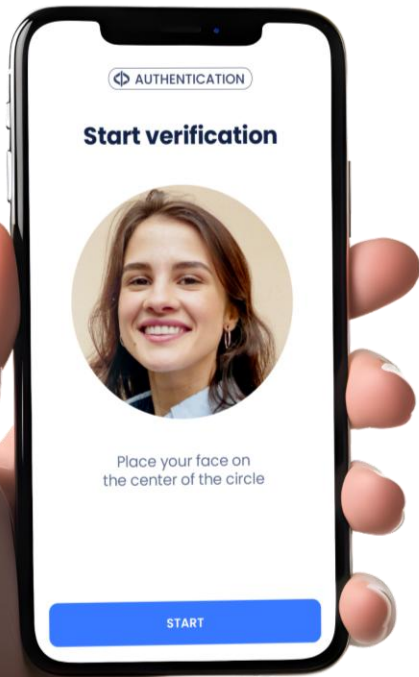
Dual-listing

BME Growth



EURONEXT

# Key investment highlights



## Secure Fast Seamless

**Full digital identity solutions** driven by AI and ML based on multibiometric platform

### 01 Digital Identity

The foundation to operate in a new digital era

### 02 Best-in-class metrics

Frictionless, fast & secure solution reflected in best-in-class metrics

### 03 Multibiometric platform

End-to-end digital identity covering all customer needs

### 04 Trust is at the core

Cutting-edge technology driven by AI and ML

### 05 Tier 1 global customer base

With multisector approach, with a leading position in financial institutions

### 06 Product innovation

IDV Suite, KYB Platform, Teseo Wallet, Identity Platform, Authentication, Onboarding, Fraud Intelligence Platform

# Solving the **challenges of** **Online Security.**

## Is IDV Suite

Ultra-scalable, embeddable and  
ready to use **identity verification.**

## On facephi Onboarding

Verify your customers' identity in  
less than 10 seconds

## Au facephi Authentication

Confirm that users are genuine,  
**reducing fraud and securing**  
user interactions

## Ip Identity Platform

**Improve the security process**  
by centralising, monitoring, and  
orchestrating user verification.

## Bb Behavioural Biometrics

Analyses **behavioural patterns**  
and secures all interactions.

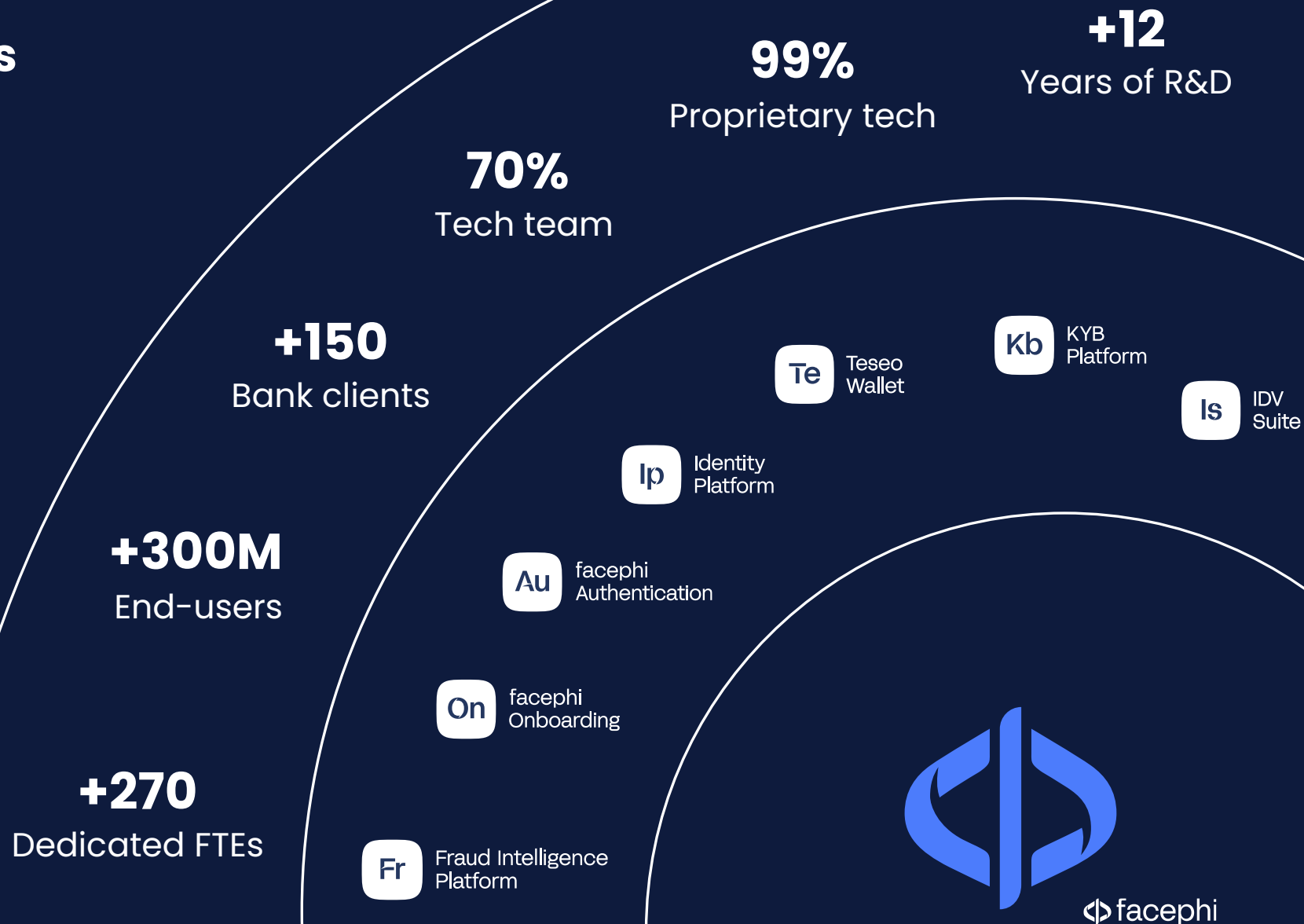
## Md Mule Account Detection

Minimises risk and **protects**  
**transactions** from mule  
accounts

## Te Teseo Wallet

It allows you to generate a **reliable,**  
verified and **guaranteed digital**  
**identity**, 100% fraud-free.

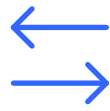
**Solid track-record has  
allowed  
to build a unique  
product offering**



Maximum **security**, maximum **recognition and trusted** by leading institutions worldwide

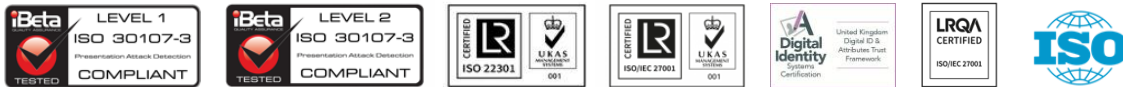


**+25**  
Countries



**+300M**  
Transactions

### Certificates



SEPBLAC

\*Starts after Anexo FII presentation. 12k + 6m

**S1 2024 Milestone**

**ENS High Category Achievement**



### Clients



Actinver

Santander



Scotiabank.



### Associations



Pacto Mundial  
Red Española

### Awards



**Gartner**

Facephi named Sample Vendor in [Gartner's 2024 Hype Cycle for Financial Crime](#)



Our technology is regularly evaluated by **NIST**.

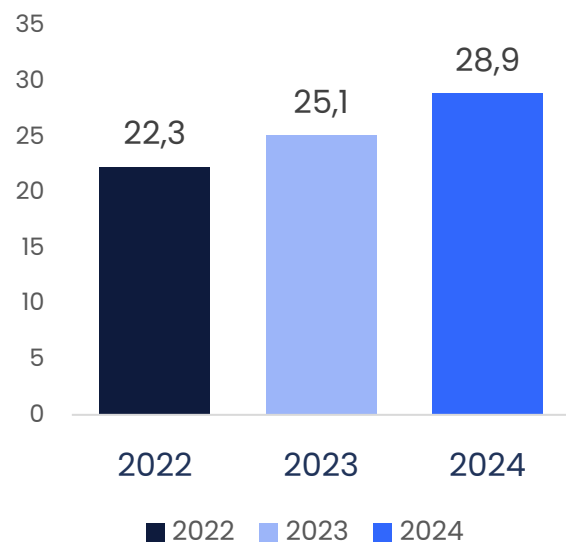


Member of IATA's Data & Technology Strategic Partnerships Program.

# 03 Financial Information

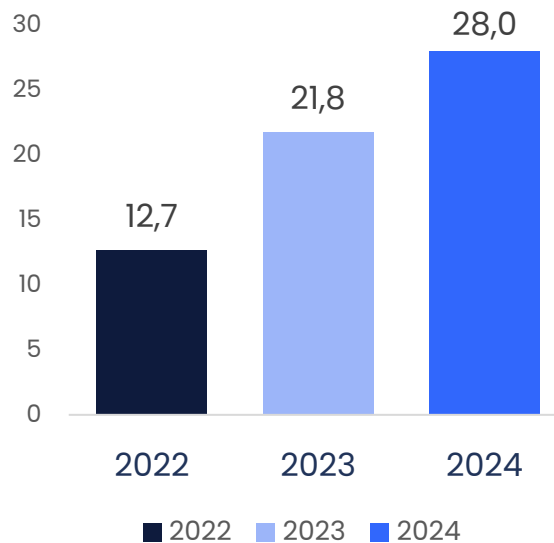


## Turnover



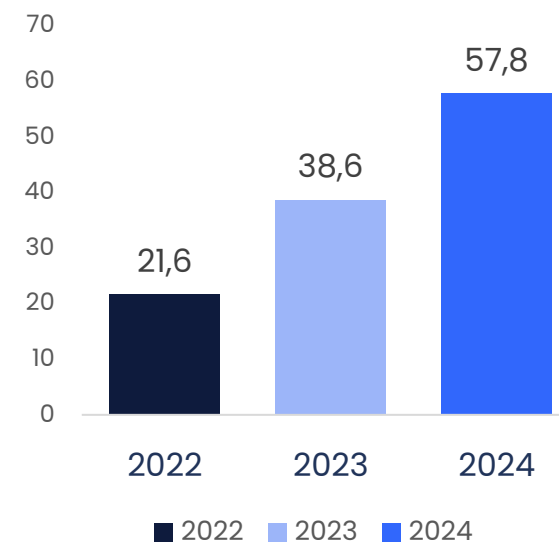
**+15% YoY**  
**+14% CAGR 2022-2024**

## ARR (Annual Recurring Revenue)



**+28% YoY**  
**+49% CAGR 2022-2024**

## TCV (Total Contract Value)



**+50% YoY**  
**+64% CAGR 2022-2024**



# Breakdown in turnover

## By Product

|                                | 2022  | 2023  | 2024  |
|--------------------------------|-------|-------|-------|
| Onboarding                     | 43.1% | 62.1% | 60.4% |
| Authentication                 | 37.9% | 30.2% | 31.0% |
| Digital Platform               | 3.2%  | 1.3%  | 1.0%  |
| Consulting, support and others | 15.8% | 6.3%  | 7.6%  |

## Per License / SaaS

|          | 2023 | 2024 |
|----------|------|------|
| Licenses | 53%  | 52%  |
| SaaS     | 47%  | 48%  |

## By Region

|        | 2022  | 2023  | 2024  |
|--------|-------|-------|-------|
| LATAM  | 95.5% | 94.0% | 94.7% |
| EMEA   | 2.2%  | 4.2%  | 1.3%  |
| APAC   | 2.3%  | 1.7%  | 4.0%  |
| Others | 0.0%  | 0.1%  | 0.0%  |

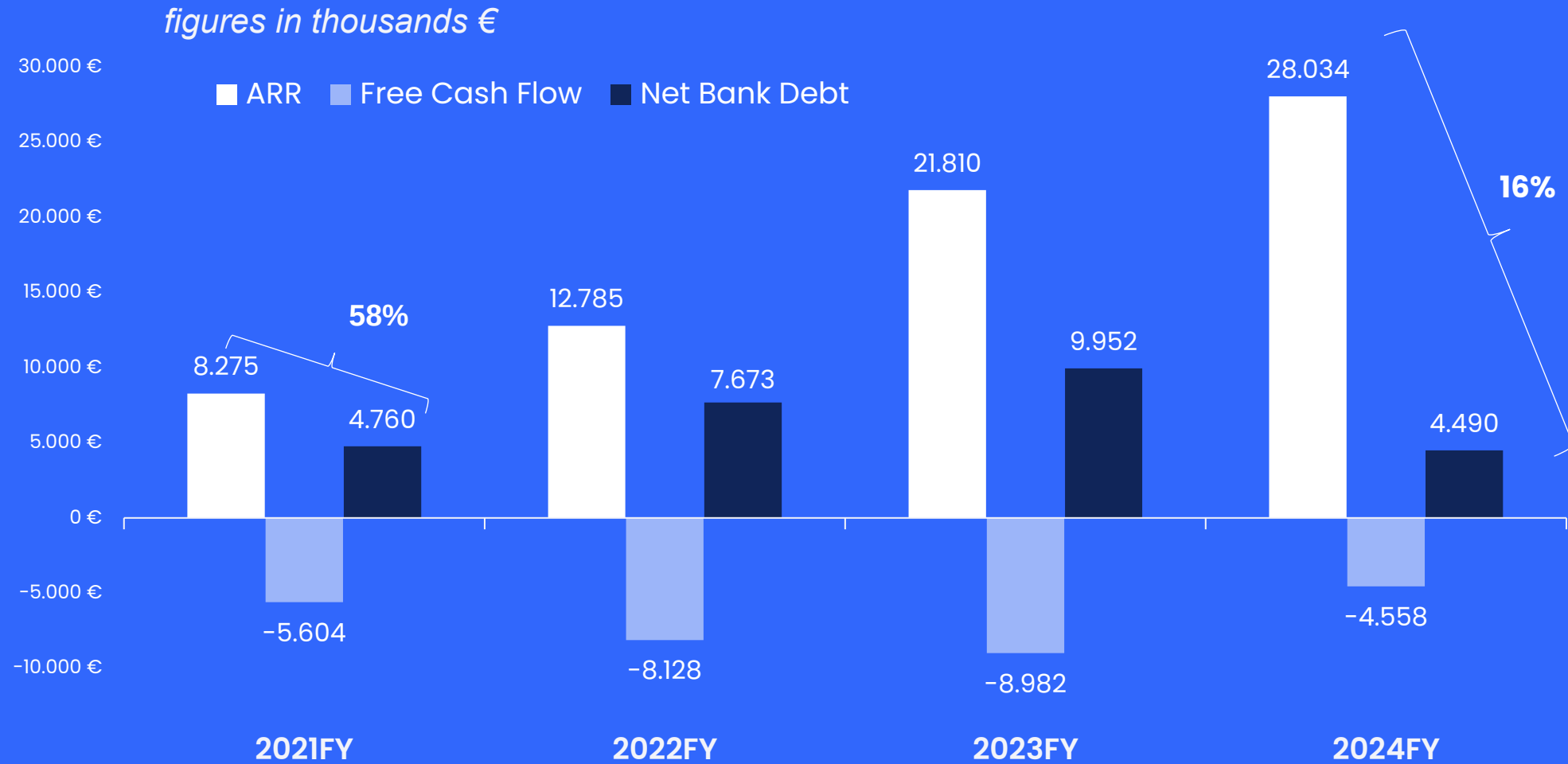
## By Sector

|                                             | 2022  | 2023  | 2024  |
|---------------------------------------------|-------|-------|-------|
| Banking                                     | 94.4% | 93.5% | 90.1% |
| Security Services                           | 0.0%  | 0.0%  | 2.5%  |
| Insurance / Pensions                        | 3.5%  | 2.4%  | 3.0%  |
| Software Consulting, Integration & Services | 0.2%  | 1.0%  | 1.2%  |
| Others                                      | 1.9%  | 3.1%  | 2.4%  |



# Key Financial Indicators

## ARR – Cash Flow – Net Bank Debt



# Consensus Sell-side estimates 2025–2028e (JB Capital & Marex)(\*)

| € million       | 2024A  | 2025E  | 2026E  | 2027E   | 2028E (**) | CAGR 2024–2028e |
|-----------------|--------|--------|--------|---------|------------|-----------------|
| SALES           | € 28.9 | € 39.9 | € 49.3 | € 58.7  | € 74.6     | +26.8%          |
| EBITDA          | -€ 1.1 | € 4.4  | € 9.6  | € 14.4  | € 20.7     |                 |
| PRE-TAX PROFIT  | -€ 7.3 | -€ 1.7 | € 2.8  | € 7.0   | € 11.8     |                 |
|                 | 2024A  | 2025E  | 2026E  | 2027E   | 2028E      |                 |
| FCF             | -€ 4.6 | -€ 0.7 | € 1.1  | € 7.3   | € 12.2     |                 |
|                 | 2024A  | 2025E  | 2026E  | 2027E   | 2028E      |                 |
| NET DEBT        | € 4.5  | € 4.6  | € 3.7  | (€ 3.8) | (€ 20.6)   |                 |
| NET DEBT/EBITDA | 4.0x   | 1.1x   | 0.4x   | -0.2x   | -0.5x      |                 |

## Sell-side target price & recommendation

|            | Target Price | Recommendation |
|------------|--------------|----------------|
| JB CAPITAL | 3.7 €***     | BUY            |
| MAREX      | 2.8€         | BUY            |

(\*) JB Capital and Marex estimates and target price as of April 30<sup>th</sup>, 2025 and May 7<sup>th</sup>, 2025 respectively  
(\*\*) Estimates for 2028 only available from Marex  
(\*\*\*) Without considering the liquidity discount. If considered, the target price is €3.0.

 facephi

